

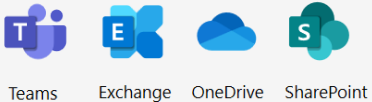
"Microsoft Business Premium" Powered by Pax8



Microsoft 365 offerings for small & medium businesses

Microsoft 365 Business Basic

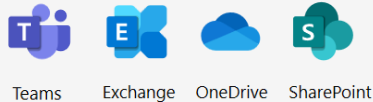
Cloud Services



Web apps only

Microsoft 365 Business Standard

Cloud Services



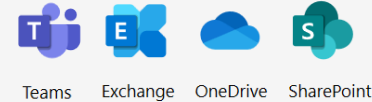
Desktop Apps



Desktop/web Apps

Microsoft 365 Business Premium

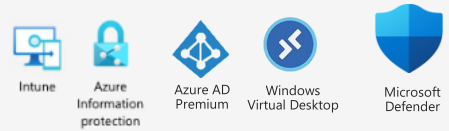
Cloud Services



Desktop Apps



Comprehensive Security



Desktop apps and Security



Microsoft 365 Business Premium

License features

Productivity

- **OFFICE APPS**
 - Word, Excel, PowerPoint, Outlook, and more
- **ONLINE SERVICES**
 - Exchange, OneDrive (1TB), Teams, and more
- **ADVANCED SERVICES**
 - Exchange Online Archiving
- **REMOTE ENABLEMENT**
 - Azure Virtual Desktop (AVD)

Advanced Security

- **EXTERNAL THREAT PROTECTION**
 - Microsoft Defender
 - Multi-Factor Authentication
 - Enforce Windows Defender
 - Enforce BitLocker
- **INTERNAL DATA LEAK PREVENTION**
 - Data Loss Prevention
 - Azure Information Protection

Device management

- Microsoft Intune
- Windows 10 Credential Guard
- SSO > 10 Apps
- **DEPLOYMENT ASSISTANCE**
 - Windows Autopilot
 - Auto-Installation of Office Apps
 - AAD Auto-Enroll



Business Premium



SMB Orgs up to 300 user

Microsoft Security Check List

- ☑ **Identity Security & Access Management**
- ☑ **Data Protection & Gov**
- ☑ **Email Security**
- ☑ **Endpoint Security**
- ☑ **Device Management**



M365 Business Premium

Ideal for SMBs
and Individual
Contributors
wanting to use
Copilot

Entra ID P1 \$6.00

- **Granular Conditional Access**
- **Per user MFA**
- **Enterprise SSO**
- **Dynamic Group Policy**

Intune per User P1 \$8.00

- **Endpoint Management**
- **Mobile Device Management**
- **Mobile Application Management**

Defender for Office Plan 1 \$5.00

- **Anti-phishing, Anti-spam**
- **Safe links & Attachments**
- **Zero Day Auto Purge**
- **Automated Detection and Response EDR**

AIP 1 \$2.00

- **Email Encryption**
- **Data Loss Prevention**

Identity & Access Solutions

Entra ID Plan 1 \$6.00/user/month

- **Conditional Access**
- **Role Based Access Control**
- **Advanced Group Management**
- **Advanced Security and Usage Reports**

Entra ID Plan 2 \$9.00/user/month

- **Risk Based Conditional Access**
- **Vulnerability and Risky Account Detection**
- **Risk Investigation**
- **Token Protection**
- **Access Reviews**
- **Privileged Identity Management**



Identity & Access Solutions

Entra ID Governance \$7.00/user/month

- **Advanced Entitlement Management**
- **Advanced Access Reviews**
- **User Lifecycle Workflows**
- **Inactive and Guest User Account Insights and Reporting**

Entra ID Suite \$12.00/user/month

- **Entra ID Protection**
- **Entra ID Governance**
- **Entra ID Verified**
- **Entra Internet Access**
- **Entra Private Access**



Data Protection and Governance

Add text here

- **Information Protection**

E5 Information Protection and Governance

- **Advanced Message Encryption**
- **Automatic Application of Sensitivity Labels**
- **Advanced Retention Management**
- **DLP in Teams**

E5 Insider Risk Management

- **Insider Risk Management**
- **Communication Compliance**
- **Information Barriers**
- **Privileged Access Management**
- **Customer Lock Box**

E5 eDiscovery & Audit

- **Advanced eDiscovery**
- **Deep Crawling/Indexing**
- **Data Review**
- **Advanced Audit**



Threat Mitigation Email Security

Defender for O365 Plan 1

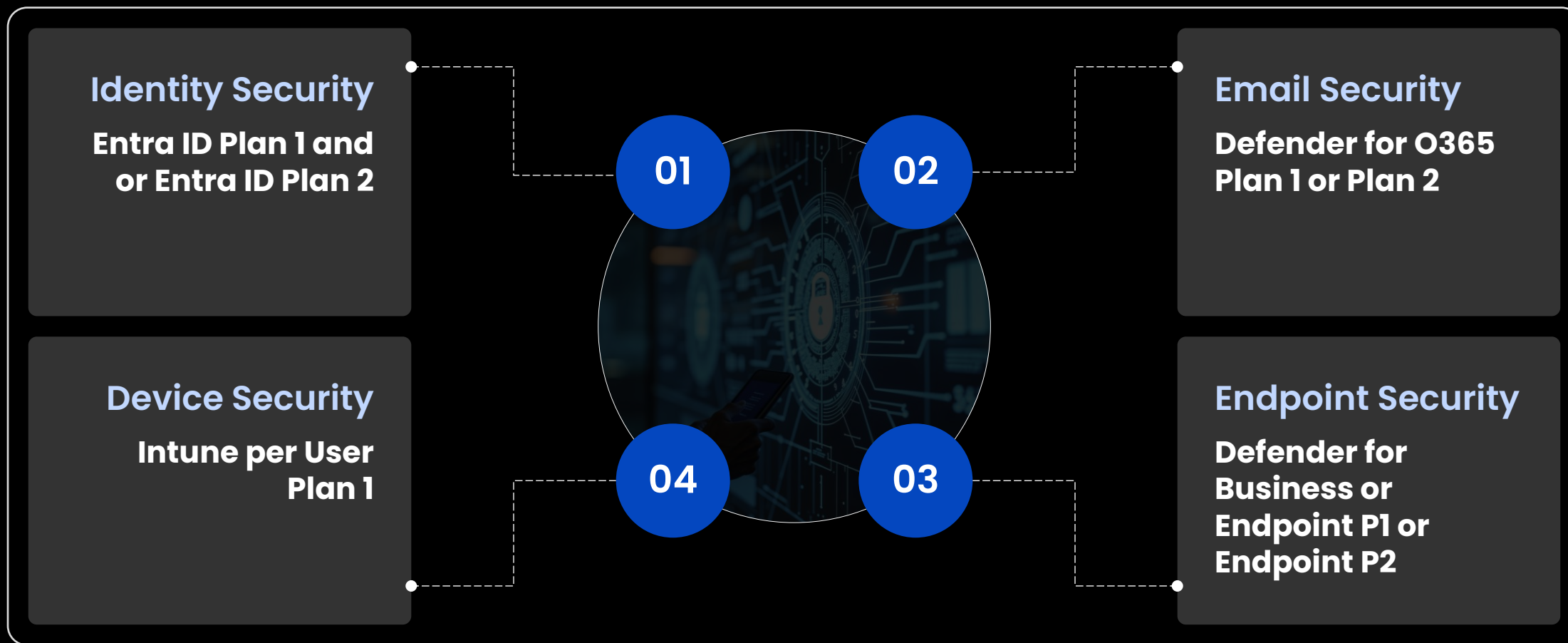
- **Anti-phishing**
- **Anti Spam**
- **Safe Links & Attachments**
- **Zero Day Auto Purge**
- **Real-time detections**
- **SIEM Integration API**
- **URL Trace**

Defender for O365 Plan 2

- **Attack Simulation Training**
- **Threat Explorer**
- **Threat Tracker**
- **Campaigns**
- **Automated Investigation and Response**



Threat Mitigation



Microsoft SMB Security Bundles

Defender Suite for Business Premium

\$10.50

- Defender for Office 365 Plan 2
- Defender for Cloud Apps
- Defender for Identity
- Defender for Endpoint P2
- Defender for IoT
- Entra ID P2

Purview Suite for Business Premium

\$10.50

- eDiscovery & Audit
- Insider Risk Management
- Information Protection & governance

Defender + Purview Suite Bundle

\$15.75

- Defender for Office 365 Plan 2
- Defender for Cloud Apps
- Defender for Identity
- Defender for Endpoint P2
- Defender for IoT
- Entra ID P2
- eDiscovery & Audit
- Insider Risk Management
- Information Protection & governance





AI Readiness

AI Readiness

Make sure you are prepared for AI.

Before purchasing an AI tool, it is important to take certain steps to ensure that your business is ready for AI. This includes developing an AI strategy, preparing for AI capabilities and ensuring that your security measures are in place. Security is a crucial aspect of being ready for AI, as it helps to safeguard your employees, business and data.

Developing an AI strategy

1. Business Strategy

- Adopt AI principles
- Consult on AI outcomes
- Prepare for AI capabilities
 - Cloud migration
 - License optimization
 - User training and expectations

2. Transformation Strategy

- Unified security
- Identity access
- Data management.
 - Governance
 - Orchestration
 - Estate modernization/migration

3. Drive Adoption

- Start with a pilot projection
- Build business buy-in
- Monitor your AI solutions



Identity & Access for AI Readiness



**Entra ID
P1**



**Entra ID
2**



**Entra ID
Governance**



Threat Protection



**Defender for
O365 P1 & P2**



**Defender for
Business, Endpoint
P1, and P2**

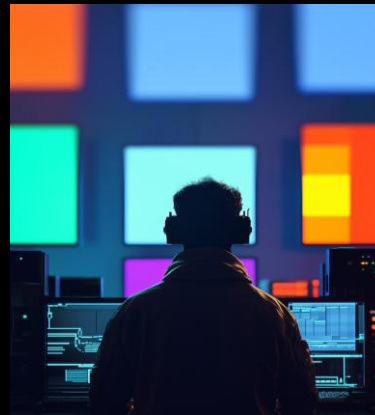


**Microsoft
E5 Security**

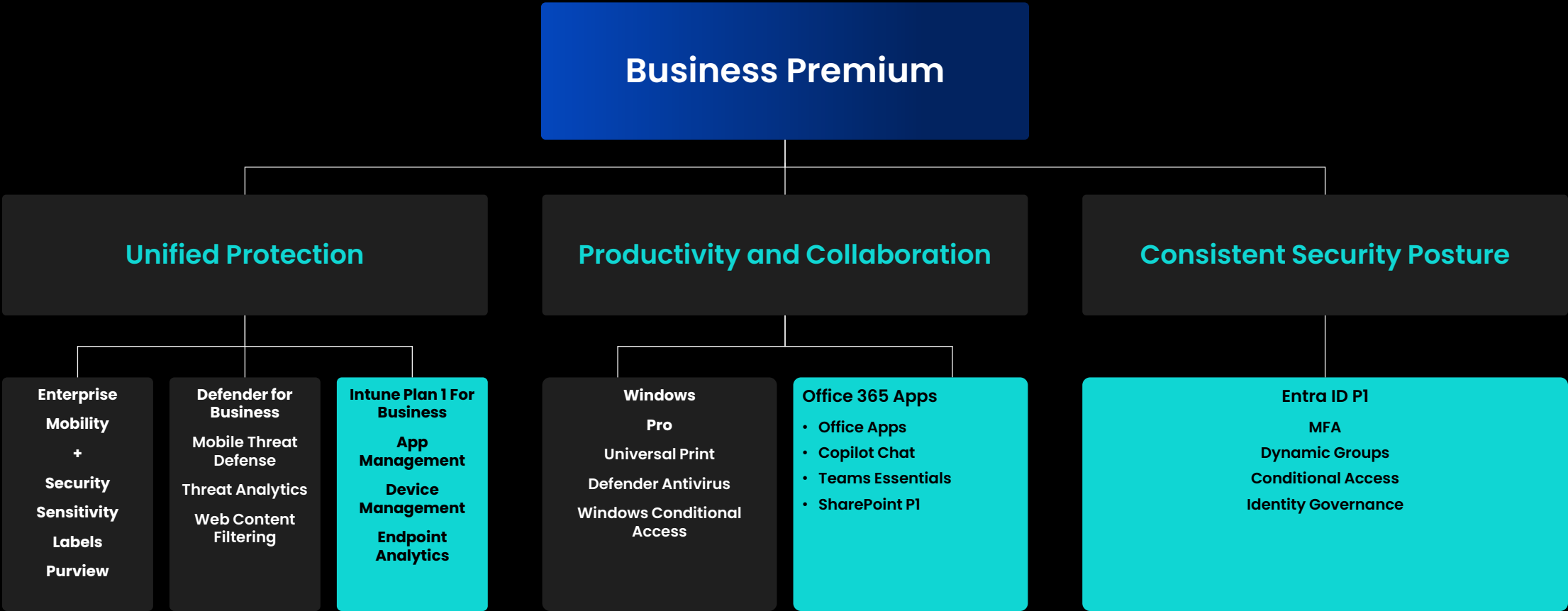
Which Approach Is Right For You?

One Size
Fits All

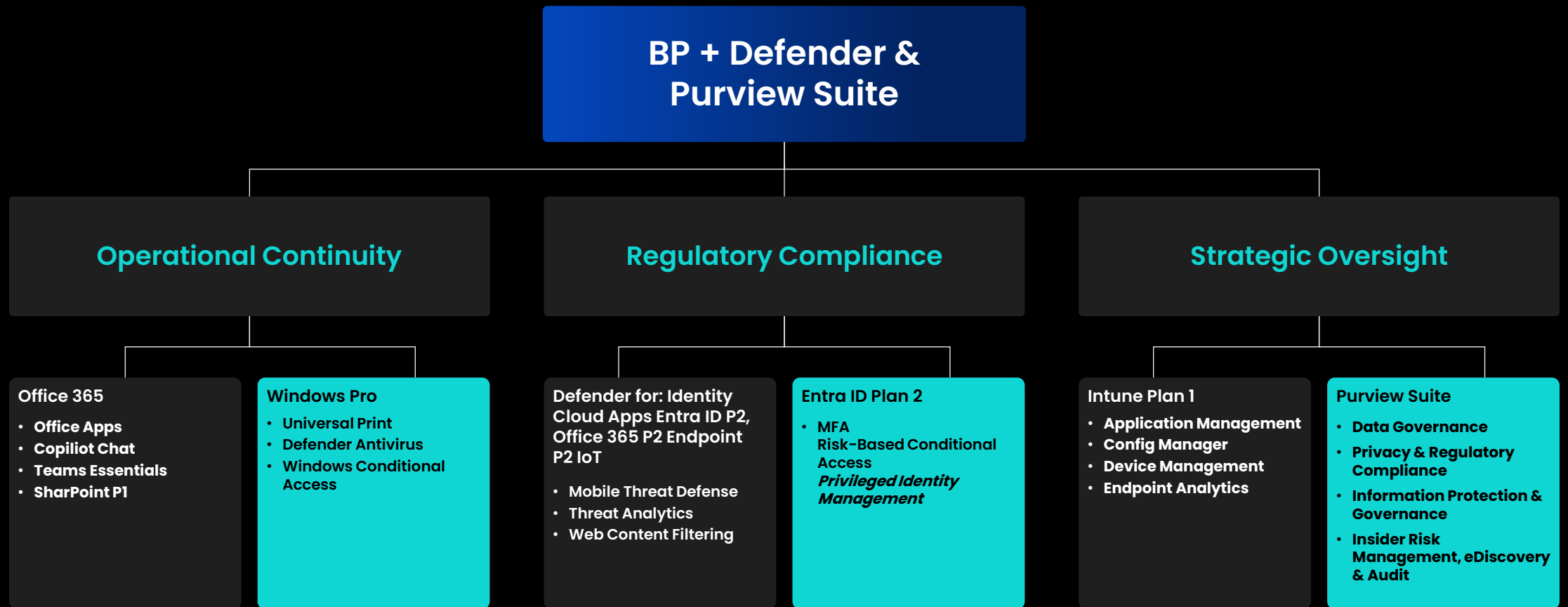
Risk
Based



Moderate Risk Profile - 300 Users



High Risk Profile – 300 Users



Questions



